



23621(New)

B.B.A/B.B.M. VI Semester Degree Examination, September - 2021

GLOBAL MARKETING

Paper : 6.1

(NEW)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates:

Answer Up to the Point

SECTION - A

Answer any **Ten** questions. Each carries 2 marks.

(10×2=20)

1. a) Define International Trade.
- b) State any 2 importance of international trade.
- c) What is Balance of Payment?
- d) What is Foreign exchange Market?
- e) Define spot rate.
- f) What do you mean by convertibility?
- g) Write any 4 functions of export promotion councils.
- h) Define Devaluation.
- i) Expand SAARC APEC EFTA & NAFTA.
- j) Write any 4 objectives of WTO.
- k) What is Swap?
- l) Write any 4 functions of ECGE.

PART - B

Answer any **Three** questions. Each carries 5 marks.

(3×5=15)

2. Differentiate between GATT and WTO.
3. Explain the various functions of EXIM Bank.

[P.T.O.]



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4. What are the merits & demerits of fixed exchange rate?
5. Explain the factors influencing Balance of payment.
6. Explain the significance of international trade.

PART - C

Answer any **Three** questions. Each question carries 15 marks.

(3×15=45)

7. Explain in detail the causes and remedies for disequilibrium in BOP.
 8. What is commercial bank? Explain in detail functions of commercial banks.
 9. Explain role of WTO in regulation of international trade.
 10. Write short notes on:
 - a) World trade centre
 - b) Export promotion councils
 - c) SAARC
 11. Explain Modes & reasons of entering in to international trade.
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23626(New)

B.B.A./B.B.M. VI Semester Degree Examination, September - 2021

INDUSTRIAL RELATIONS

Paper : 6C E-3

(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

Answer up to the Point.

Part - A

Answer any ten questions. Each carries two marks.

(10×2=20)

1. a) What do you mean by organised labour?
- b) Who is a labour?
- c) Write any two characteristics of Indian labour.
- d) Write any two negotiation skills of employee.
- e) What is Industrial Relation?
- f) Define trade union.
- g) What do you mean by collective Bargaining?
- h) Write any two factors affecting Industrial Relation.
- i) What is managing Resistance?
- j) Write any two types of change.
- k) Define organisational Development.
- l) Expand
 - 1) BMS
 - 2) CITU

Part - B

Answer any three Questions. Each carries 5 marks.

(3×5=15)

2. Explain the importance of IR
3. Briefly explain the types of organisational change.
4. Explain the features of collective Bargaining.

[P.T.O.]



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5. Explain the labour movement in India.
6. Write a short note on
 - a) Private sector.
 - b) Public sector.

Part - C

Answer any **Three** questions each carries **15** marks.

(3×15=45)

7. Explain the characteristics of Indian labour.
 8. What is organisational change?
 9. Explain the problem faced by Trade union in India.
 10. Explain the factors affecting Industrial Relation.
 11. Explain the benefits of organisational development.
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23625New

B.B.A./B.B.M. VI Semester Degree Examination, October - 2021
INVESTMENT MANAGEMENT

Paper : 6B E-3
(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

Answer up to the mark

Part - A

Answer any ten of the following.

(10×2=20)

1. a) State any two advantages of Investment in Gold and Silver.
- b) State any two differences between investment and speculation.
- c) State any two objectives of investment.
- d) State any two advantages of investing in life Insurance schemes.
- e) Mention any two sources of financial information.
- f) Mention types of Trend in Technical analysis.
- g) What is systematic risk?
- h) Write meaning of mutual fund.
- i) Expand EIC analysis.
- j) What do you mean by Industry analysis.
- k) Mention various levels of market efficiency.
- l) State any two forms of post office investment.

Part - B

Answer any three of the following:

(3×5=15)

2. Briefly explain the investment process.
3. Distinguish between Investment and gambling.
4. Briefly explain the various types of risks.
5. Bring out the differences between Fundamental Analysis and Technical Analysis.
6. Write a note on company analysis.

[P.T.O.]

**Part - C**

Answer any three of the following

(3×15=45)

7. What is Economic Analysis? Explain the economic factors considered for economic analysis?
8. The return on securities A and B are given below.

Probability	Security A	Security B
0.5	4	0
0.4	2	3
0.1	0	3

Give the security of your preference the security has to be selected on the basis of return and risk.

9. What is technical analysis? Discuss its various components in detail.
 10. Discuss briefly the wide array of investment avenues.
 11. Define the efficient market Hypothesis (EMH) and Discuss the various levels of EMH.
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B.B.A./B.B.M. VI Semester Degree Examination, September - 2021

BUSINESS ADMINISTRATION

Business Taxation - II

Paper : 6.3

(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

- 1) All the sections are compulsory.
- 2) Show the working notes wherever necessary.
- 3) Simple calculator is allowed to use.

Section - A

Answer any ten of the following. sub-questions. Each carries two marks. (10×2=20)

1. a) What are capital gains?
- b) State the types of assets.
- c) What do you mean by indexed cost of improvement?
- d) What is a dividend?
- e) What is casual income?
- f) Name the types of securities.
- g) Who is called as an individual?
- h) What is Book profit?
- i) Expand PAN and TDS.
- j) What is set-off? Give an example.
- k) What is GST?
- l) What is taxable supply?

[P.T.O.]



Section - B

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Answer any three of the following. Each carries five marks.

(3×5=15)

2. From the following information, compute capital gain of Ms. Rashmi for the A.Y. 2020-21

Particulars	Jewellery (Rs.)
Year of purchase	1995-96
Year of sale	2019-20
Cost of purchase	2,00,000
Fair market value (1.4.2001)	3,00,000
Selling expenses	20,000
Sale proceeds	21,27,000

Ms. Rashmi has purchased a residential house costing Rs. 10,53,500 within the specified time frame. The CII for the years 2001-02 and 2019-20 are 100 & 289 respectively. She did not own any other residential house on the date of sale.

3. Ms. Heena furnishes the following information and you are required to compute her income from other sources for the A.Y. 2020-21
- Interest on F.D. with bank Rs. 40,000
 - Salary received as MLA Rs. 10,000 p.m.
 - Daily allowance received as MLA Rs. 4,000 p.m.
 - Gift from father - in - law Rs. 75,000
 - Interest received on tax free debentures of JKM co. Ltd. (Listed) Rs. 18,000.
 - Collection charges of interest Rs.200.



4. From the following information of Ms. Soumya, you are required to compute her gross total income after set-off of losses and carry forward, if any, for the A. Y. 2020-21.
- a) Income from salary (Computed) Rs. 90,000.
- b) Income from house property (LOP) Rs. 30,000.
- c) Loss from House property (SOP) Rs. 35,000.
- d) Income from Business-x (non-speculative) Rs. 1,00,000.
- e) Loss from Business-y (speculative) Rs. 50,000.
- f) Short - term capital gain from sale of asset - A Rs. 25,000.
- g) Long-term capital loss on sale of asset-B Rs. 50,000.
- h) Winnings from lotteries (gross) Rs. 50,000.
5. Explain briefly the different kinds of assessments.
6. Briefly explain the taxable event under GST.

Section - C

Answer any three of the following. Each carries fifteen marks.

(3×15=45)

7. Ms. Ayesha fathima has transferred the following capital assets during the P.Y. 2019-20.

Particulars	House -I (Rs.)	House - II (Rs.)
Date of purchase	01.05.1977	01.12.1980
Cost of acquisition	1,90,000	2,50,000
Fair market value (1.4.2001)	1,75,000	3,50,000
Cost of improvement (2004-05)	56,500	79,100
Sale proceeds	7,45,600	12,99,800
Selling expenses	3,000	5,000

The cost of inflation indices for the financial years 2001-02, 2004-05 and 2019-20 were 100, 113 and 289 respectively. Compute her taxable capital gains for the A.Y. 2020-21.

[P.T.O.]



8. Ms. Gayatri M.P. gives the following information of her incomes for the P.Y. 2019-20.

- i) Directors sitting fees from different companies. Rs. 84,000.
- ii) Dividend received from foreign company Rs. 20,000
- iii) Dividend on shares of Indian company Rs. 28,000.
- iv) Royalty on a BT text book Rs. 50,000.
- v) Ground rent for letting lands for a mining company Rs. 90,000.
- vi) Income from agriculture in Bhutan Rs. 60,000
- vii) Net amount received on lotteries Rs. 1,40,000.

Her other investments are as follows:

- a) Rs. 1,00,000-8% karnataka Govt. Bonds.
- b) Rs. 2,00,000 - 12% Urban Development Authority Bonds issued by BBMP.
- c) Rs. 1,00,000 - 7% FD in SBI.

She claims the following expenses:

- i) Interest on loan taken for purchasing some of the securities Rs. 17,000.
- ii) Collection charges Rs. 700.
- iii) Expenses on agriculture in Bhutan Rs. 20,000.
- iv) Expenditure for preparing manuscript of text book Rs. 10,000.

Compute the income from other sources of Ms. Gayatri M.P. for the A.Y. 2020-21

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9. From the following profit and loss account of Mrs. Mary Mathew and the information furnished below, compute total income for the A.Y. 2020-21, also calculate tax liability.

P&L A/c for the year ending 31.3.2020

Expenses	Amt. Rs.	Incomes	Amt. Rs.
Salary to staff	20,000	Gross Profit	2,20,000
Shop rent	18,000	Rent from H.P.	35,000
Postage charges	2,000	Dividend from Co.Op.	16,000
GST	4,000	Interest on POSB A/c	2,000
Municipal taxes	3,000	Agriculture income	8,000
Repairs	2,000		
Household exps.	20,000		
Collection Exps.	100		
Donations	2000		
LIC premium	4000		
Fire Insurance	900		
Income tax	8000		
Interest on Capital	12000		
Depreciation	6000		
Net profit	1,79,000		
	<u>2,81,000</u>		<u>2,81,000</u>

Other information:

- Depreciation allowable as per rules Rs. 8,000.
- Municipal taxes and repairs are related to let out house property.
- Collection charges are in respect of dividend.
- Donations are made to the National sports Fund duly set-up.

[P.T.O.]



10. From the following profit & Loss account of a partnership firm for the year ending 31-03-2020, compute total income of the firm for the A. Y. 2020-21.

Particulars	Amt. Rs.	Particulars	Amt. Rs.
Salaries	1,00,000	Gross Profit	3,00,000
Rent & Taxes	40,000	Commission	16,000
Trade expenses	10,000	Income tax refund	24,000
Electricity charges	7,000	Excise suspense	
GST	10,000	received	10,000
Car expenses	28,000	Long-term capital	
Entertainment exps.	10,000	gains	40,000
Repairs	21,000		
Depreciation	24,000		
Net profit	1,40,000		
	<u>3,90,000</u>		<u>3,90,000</u>

Other particulars:

- Salaries include Rs. 40,000 paid to managing partner.
- Rent includes Rs. 20,000 paid to partners for the premises occupied by the firm.
- Rent and taxes include municipal taxes of Rs. 4,000 paid on the premises of partner to be borne by him.
- Repairs include cost of electric motor replaced at a cost of Rs. 10,000.
- Excise suspense was disallowed when debited in the earlier A. Y. 2019-20.

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11. Write a note on:

- a) Models of GST in India.
 - b) Registration process under GST.
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B.B.A./B.B.M. VI Semester Degree Examination, September - 2021**FINANCIAL MANAGEMENT****Paper : 6.B E-4****(New)****Time : 3 Hours****Maximum Marks : 80****Instructions to Candidates :**

- 1) Write working notes wherever necessary.
- 2) Simple Calculator is allowed.

Part - AAnswer any **Ten** questions. Each carries **Two** marks.**(10×2=20)**

1.
 - a) State any two objectives of financial management.
 - b) What is profit maximisation?
 - c) State any two differences between share and debenture.
 - d) Expand EPS and EBIT
 - e) What is capital Budgeting?
 - f) Give the meaning of Explicit cost.
 - g) What is NPV?
 - h) What is a dividend?
 - i) Define optimum capital structure.
 - j) What are Retained Earnings?
 - k) What is operating leverage?
 - l) What is cash inflow?

Part - BAnswer any **Three** Questions. Each carries **5** marks.**(3×5=15)**

2. State any five differences between profit maximisation and wealth maximisation.
3. Naveen company issues 50,000 at 10% preference shares of Rs. 100. each. Cost of issue is Rs. 2 per share, calculate cost of preference capital if these shares are issued:
 - a) at par
 - b) At premium of 10%.
 - c) at discount of 5%.

[P.T.O.]



4. Abhay company has 1,00,000. Equity shares of Rs. 10 each.
From the following information calculate:

- Operating leverage.
- Financial leverage
- Combined leverage.

	Rs.
Sales	40,00,000
Less: Variable cost	<u>28,00,000</u>
Contribution	12,00,000
Less: Fixed Cost	<u>8,00,000</u>
EBIT	4,00,000
Less: Interest on debenture	<u>2,00,000</u>
PBT	2,00,000

5. Ananya Co, is considering an investment proposal to install a new machine. The project will cost Rs. 50,000/-.

The net income before depreciation and tax is as follows:

Year	1	2	3	4	5
NIBDT	10,000	11,000	14,000	15,000	25,000

Evaluate the project using pay back period method.

6. What is dividend policy? Explain the methods of dividend policy.

Part - C

Answer any **Five** questions. Each carries **Five** marks.

(3×15=45)

- Define Financial management. Explain the various functions of financial management.
- Following are the details regarding capital structure of a company.

Sources of capital	Book values	Market value	Specific cost
Debenture	80,000	76,000	10%
Preference shares	20,000	22,000	15%
Equity shares	1,20,000	1,80,000	30%
Retained Earnings	40,000	60,000	15%

You are required to determine the weighted cost of capital using:

- Book value as weights
- Market value as weights.

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- What is Capital Structure? Explain the factors determining capital structure.
10. Ramya company has an investment opportunity costing Rs. 40,000 with the following, expected net cash flows after taxes and before depreciation:

Year	Net Cash flows	P.V factor at 10%
1.	7,000	0.909
2	7,000	0.826
3	7,000	0.751
4	7,000	0.683
5	7,000	0.621
6	8,000	0.564
7	10,000	0.513
8	15,000	0.467
9	10,000	0.424
10	4,000	0.386

Calculate the following:

- Payback period
- Discounted payback period at 10%
- NPV at 10%
- Profitability index at 10%.

11. Following are the details regarding three companies X ltd, Y Ltd and Z ltd.

X ltd	Y ltd	Z ltd
$r = 15\%$	$r = 15\%$	$r = 10\%$
$k_e = 10\%$	$k_e = 10\%$	$k_e = 10\%$
$E = \text{Rs. } 8$	$E = \text{Rs. } 8$	$E = \text{Rs. } 8$

Calculate the value of equity share of each of the company applying walter's model, when dividend payout is

- 50%
- 75%
- 25%.

- What is Capital Structure? Explain the factors determining capital structure.
10. Ramya company has an investment opportunity costing Rs. 40,000 with the following, expected net cash flows after taxes and before depreciation:

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7	10,000	0.513
8	15,000	0.467
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Calculate the following:

- Payback period
- Discounted payback period at 10%
- NPV at 10%
- Profitability index at 10%.

11. Following are the details regarding three companies X ltd, Y Ltd and Z ltd.

X ltd	Y ltd	Z ltd
$r = 15\%$	$r = 15\%$	$r = 10\%$
$k_e = 10\%$	$k_e = 10\%$	$k_e = 10\%$
$E = \text{Rs. } 8$	$E = \text{Rs. } 8$	$E = \text{Rs. } 8$

Calculate the value of equity share of each of the company applying walter's model, when dividend payout is

- 50%
- 75%
- 25%.



23630New

B.B.A./B.B.M. VI Semester Degree Examination, September - 2021

LABOUR LAWS

Paper : 6.C E-4

(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

Answer upto the point.

Part - A

1. Answer any ten questions. Each carries two marks. (10×2=20)
- a) What do you mean by worker under the factories Act of 1948.
 - b) Define the term manufacturing process under factories Act
 - c) What do you mean by appropriate government under the provident fund Act.
 - d) Define Accounting year under the payment of Bonus Act of 1965.
 - e) Define maternity benefit under ESI Act.
 - f) Define Bonus.
 - g) Expand ESI
 - h) State any two objectives of the Industrial employment (Standing orders) Act.
 - i) What is PF (Provident fund)
 - j) Define Gratuity.
 - k) Define sexual Harassment.
 - l) What do you mean by child labour?

Part - B

Answer any three Questions. Each carries 5 marks.

(3×5=15)

2. What are the characteristics of Employees provident fund Act.
3. Describe the provisions of the Factories Act of 1948.
4. Explain the functions of ESI corporation.
5. What are the implications of sexual harassment?
6. Write the provision relating to payment of bonus Act.

[P.T.O.]



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23630New

Part - C

Answer any three question. Each question carries 15 marks.

(3×15=45)

7. Explain in detail the characteristics of Gratuity Act of 1972.
 8. Describe in detail the features of payment of Bonus Act of 1957.
 9. Elaborate the child labour provisions.
 10. Explain in detail the salient features of factories Act 1948.
 11. Describe the provisions relating to prevention & Prohibition of sexual harassment of women.
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23622(New)

B.B.A./B.B.M. VI Semester Degree Examination, September - 2021

E-BUSINESS

Paper : 6.2

(New)

Time : 3 Hours

Maximum Marks : 80

Instruction: Answer Up to the Point.

Part - A

Answer any **Ten** questions . Each carries **2** marks.

(10×2=20)

1. a) Define E-Business.
- b) Name four 'c' s of online marketing.
- c) What is digital signature?
- d) What is online shopping?
- e) What is attribution?
- f) Write any two advantages of online business transaction.
- g) What is Payment Gateway?
- h) What is EFT?
- i) Name any two methods of E-payment.
- j) Define B2C.
- k) What is online marketing?
- l) What is Debit card?

Part - B

Answer any three question.

(3×5=15)

2. Explain the advantages and disadvantages of E-business.
3. Explain four 'C's of online marketing.
4. What is online business transaction? Explain the benefits of online business transaction.
5. Explain the nature & Scope of E-Business.
6. Explain the benefits of online marketing.

[P.T.O.]



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Part - C

Answer any three questions.

(3×15=45)

7. Explain the methods & models of E-payment? Write the advantages & disadvantages of E-Payment.
 8. Explain the procedure, working & legal position of digital Signature? Explain the penalties & Adjudication?
 9. Explain the types & Benefits of online services.
 10. Explain the types & applications of E-commerce.
 11. Write short note on
 - a) Problems of E-Business
 - b) Impact of E-Business
 - c) Platform of online shopping.
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B.B.A. VI Semester Degree Examination, Sept./Oct. 2022
Paper – 6.1 : GLOBAL MARKETING (New)

Time : 3 Hours

Max. Marks : 80

- Instructions :** 1) Answer to the **point**.
2) Read **Sectionwise** instructions.

SECTION – A

1. Answer **any ten** questions. **Each** question carries **two** marks. **(10×2=20)**
- Define pre-shipment.
 - What is spot rate ?
 - Define privatizations.
 - What do you mean by balance of payments ?
 - Write any two forex dealers in India.
 - Expand :
 - ECGC
 - EXIM
 - GATT
 - IMF.
 - What do you mean by 'turn key project' ?
 - Write any two factors influencing balance of payments ?
 - Write any two export institutions governed by central government.
 - Define exchange control.
 - Write any four functions of export promotion councils.
 - Write any two differences between GATT and WTO.

SECTION – B

Answer **any three** questions. **Each** question carries **5** marks. **(3×5=15)**

- Explain the various functions of EXIM banks.
- Explain export procedure and documents.

P.T.O.



4. Explain various types of foreign exchange.
5. Explain factors determining the exchange rate.
6. Explain the factors influencing balance of payment.

SECTION – C

Answer **any three** questions. **Each** question carries **15** marks.

(3×15=45)

7. Define trade block and explain its regional blocks across the world.
8. Explain the various programme's for Indian exporter's.
9. Explain what are the measures taken to improve the disequilibrium balance of payment.
10. Explain various financial institutions to support export and import business.
11. Explain modes of entering into international trade.
12. Write a short note :
 - i) Indian Forex Market
 - ii) Recent EXIM Policy and India
 - iii) WTO and India.



23623

B.B.A. VI Semester Degree Examination, September/October 2022

Paper – 6.3 : BUSINESS TAXATION – II (New)

Time : 3 Hours

Max. Marks : 80

Instructions : 1) Answer to the **point**.

2) Write a working note **wherever** necessary.

PART – A

1. Answer **any 10** of the following, **each** question carries **2** marks. **(2×10=20)**

- a) What is capital asset ?
- b) What is permanent account number ?
- c) Define casual income.
- d) What are the types of capital gains ?
- e) Expand the term CBDT and CBEC.
- f) What is deemed income ?
- g) Who is individual ?
- h) What is UGST ?
- i) What is book profit ?
- j) What is cost of index ?
- k) Write any 2 incomes exempted from tax.
- l) Define filing of returns.

PART – B

Answer **any 3** of the following, **each** carries **5** marks. **(5×3=15)**

2. Write a note on income tax authorities.

P.T.O.



3. Mr. Satish purchased a house for Rs. 40,000 in the year 1992 and immediately spent Rs. 10,000 on its renovation. The house was sold for Rs. 15,09,000 on 1-8-2019. He incurred Rs. 5,000 being expenses for sale of house.

The fair market value of the house as on 1-4-2001 was Rs. 1,00,000. The cost inflation index for the financial year 2001-02 and 2019-20 were 100 and 289 respectively.

Compute his capital gain for this A.Y. 2020-2021.

4. What is GST ? Explain the models of GST.
5. Shri Adhya furnished the following details for the previous year ending 31-3-2020 :

	Rs.
a) Interest on Govt. Securities	25,000
b) Winning from lotteries (net)	35,000
c) Int. on debentures of ABC Ltd.	3,600
d) Dividend from Indian Company	5,000
e) Income from open plot of land	6,000

Compute her income from other source for the Assessment Year 2020-21.

6. Explain the term Book profit and states the procedure to calculate the book profit.

PART – C

Answer **any 3** of the following, **each** question carries **15** marks. **(15×3=45)**

7. Write a note on (5 marks **each**) :
- Permanent Account Number
 - Filing of returns
 - CBDT.
8. Explain the goods and services exempted from GST and methods of valuation for the supply of goods and services.



9. Shri Akash has transferred the following capital assets during the previous year 2019-20.

Particulars	Residential House	Non-Listed Shares	Jewellery
Year of purchase	2003 – 04	2011 – 12	2005 – 06
Year of sale	2019 – 20	2019 – 20	2019 – 20
Cost of acquisition (Rs.)	6,54,000	92,000	1,17,000
Sale proceeds (Rs.)	22,62,000	3,33,500	4,53,000

He purchased a new residential house for Rs. 4,00,000 on 15-3-2020. The cost inflation index for the financial year 2003 – 04 = 104, 2005 – 06 = 117, 2011 – 12 = 184 and 2019 – 20 = 289.

Compute his taxable capital gains for the assessment year 2020 – 21.

10. From the following incomes received by Mr. Vinay for the previous year ended 31-3-2020. Compute his income from other sources.

	Rs.
a) Directors fees from a company	20,000
b) Interest on bank term deposits	3,000
c) Income from undisclosed sources	24,000
d) Winning from lotteries (net)	28,000
e) Royalty on a book written by him	8,000
f) By giving lectures in functions	5,000
g) Interest on loan given to a relative	4,000
h) Interest on tax free debentures of a company (net) (listed)	10,800
i) Dividend from co-operative society	16,000
j) Interest on post-office S.B. A/c	1,000
k) Interest on Central Government securities	4,400

He paid Rs. 200 for collection of dividend and Rs. 1,000 for typing of the manuscript of the book written by him.



11. The total income of a firm ABC in which A, B and C the partners, share profits and losses in the ratio 1 : 2 : 3, profit as per P and L A/c is Rs. 1,50,000 for the previous year 2019-20. In computing the total income of Rs. 1,50,000. The following have been debited to the Profit and Loss A/c.

Salaries of Rs. 1,20,000 and Rs. 1,00,000 to A and B respectively. Interest on capital calculated @ 20% of Rs. 13,500, Rs. 14,000 and Rs. 25,000 to A, B and C respectively. Bonus to C Rs. 10,000, Commission of Rs. 15,000, Rs. 10,000 and Rs. 25,000 to A, B and C respectively. C had borrowed capital for his investment in the firm and had paid interest of Rs. 10,000 separately to the lender.

Compute the total income of the firm all are working partners.

Rs.	
20,000	(a) Director's fees from a company
3,000	(b) Interest on bank term deposits
24,000	(c) Income from undisclosed sources
28,000	(d) Winning from lotteries (net)
8,000	(e) Royalty on a book written by him
5,000	(f) By giving lectures in functions
4,000	(g) Interest on loan given to a relative
10,800	(h) Interest on tax free debentures of a company (net) (listed)
18,000	(i) Dividend from co-operative society
1,000	(j) Interest on post-office S.B. A/c
4,000	(k) Interest on Central Government securities



23623

B.B.A. VI Semester Degree Examination, September/October 2022
Paper – 6.3 : BUSINESS TAXATION – II (New)

Time : 3 Hours

Max. Marks : 80

- Instructions :** 1) Answer to the **point**.
2) Write a working note **wherever** necessary.

PART – A

1. Answer **any 10** of the following, **each** question carries **2** marks. **(2×10=20)**

- a) What is capital asset ?
- b) What is permanent account number ?
- c) Define casual income.
- d) What are the types of capital gains ?
- e) Expand the term CBDT and CBEC.
- f) What is deemed income ?
- g) Who is individual ?
- h) What is UGST ?
- i) What is book profit ?
- j) What is cost of index ?
- k) Write any 2 incomes exempted from tax.
- l) Define filing of returns.

PART – B

Answer **any 3** of the following, **each** carries **5** marks. **(5×3=15)**

2. Write a note on income tax authorities.

P.T.O.



3. Mr. Satish purchased a house for Rs. 40,000 in the year 1992 and immediately spent Rs. 10,000 on its renovation. The house was sold for Rs. 15,09,000 on 1-8-2019. He incurred Rs. 5,000 being expenses for sale of house.

The fair market value of the house as on 1-4-2001 was Rs. 1,00,000. The cost inflation index for the financial year 2001-02 and 2019-20 were 100 and 289 respectively.

Compute his capital gain for this A.Y. 2020-2021.

4. What is GST ? Explain the models of GST.
5. Shri Adhya furnished the following details for the previous year ending 31-3-2020 :

	Rs.
a) Interest on Govt. Securities	25,000
b) Winning from lotteries (net)	35,000
c) Int. on debentures of ABC Ltd.	3,600
d) Dividend from Indian Company	5,000
e) Income from open plot of land	6,000

Compute her income from other source for the Assessment Year 2020-21.

6. Explain the term Book profit and states the procedure to calculate the book profit.

PART – C

Answer **any 3** of the following, **each** question carries **15** marks. **(15×3=45)**

7. Write a note on (5 marks **each**) :

- a) Permanent Account Number
- b) Filing of returns
- c) CBDT.

8. Explain the goods and services exempted from GST and methods of valuation for the supply of goods and services.



9. Shri Akash has transferred the following capital assets during the previous year 2019-20.

Particulars	Residential House	Non-Listed Shares	Jewellery
Year of purchase	2003 – 04	2011 – 12	2005 – 06
Year of sale	2019 – 20	2019 – 20	2019 – 20
Cost of acquisition (Rs.)	6,54,000	92,000	1,17,000
Sale proceeds (Rs.)	22,62,000	3,33,500	4,53,000

He purchased a new residential house for Rs. 4,00,000 on 15-3-2020. The cost inflation index for the financial year 2003 – 04 = 104, 2005 – 06 = 117, 2011 – 12 = 184 and 2019 – 20 = 289.

Compute his taxable capital gains for the assessment year 2020 – 21.

10. From the following incomes received by Mr. Vinay for the previous year ended 31-3-2020. Compute his income from other sources.

	Rs.
a) Directors fees from a company	20,000
b) Interest on bank term deposits	3,000
c) Income from undisclosed sources	24,000
d) Winning from lotteries (net)	28,000
e) Royalty on a book written by him	8,000
f) By giving lectures in functions	5,000
g) Interest on loan given to a relative	4,000
h) Interest on tax free debentures of a company (net) (listed)	10,800
i) Dividend from co-operative society	16,000
j) Interest on post-office S.B. A/c	1,000
k) Interest on Central Government securities	4,400

He paid Rs. 200 for collection of dividend and Rs. 1,000 for typing of the manuscript of the book written by him.



11. The total income of a firm ABC in which A, B and C the partners, share profits and losses in the ratio 1 : 2 : 3, profit as per P and L A/c is Rs. 1,50,000 for the previous year 2019-20. In computing the total income of Rs. 1,50,000. The following have been debited to the Profit and Loss A/c.

Salaries of Rs. 1,20,000 and Rs. 1,00,000 to A and B respectively. Interest on capital calculated @ 20% of Rs. 13,500, Rs. 14,000 and Rs. 25,000 to A, B and C respectively. Bonus to C Rs. 10,000, Commission of Rs. 15,000, Rs. 10,000 and Rs. 25,000 to A, B and C respectively. C had borrowed capital for his investment in the firm and had paid interest of Rs. 10,000 separately to the lender.

Compute the total income of the firm all are working partners.



924892

23629(New)

B.B.A./B.B.M. VI Semester Degree Examination, September - 2021
FINANCIAL MANAGEMENT

Paper : 6.B E-4
(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

- 1) Write working notes wherever necessary.
- 2) Simple Calculator is allowed.

Part - A

Answer any **Ten** questions. Each carries **Two** marks.

(10×2=20)

1. a) State any two objectives of financial management.
b) What is profit maximisation?
c) State any two differences between share and debenture.
d) Expand EPS and EBIT
e) What is capital Budgeting?
f) Give the meaning of Explicit cost.
g) What is NPV?
h) What is a dividend?
i) Define optimum capital structure.
j) What are Retained Earnings?
k) What is operating leverage?
l) What is cash inflow?

Part - B

Answer any **Three** Questions. Each carries **5** marks.

(3×5=15)

2. State any five differences between profit maximisation and wealth maximisation.
3. Naveen company issues 50,000 at 10% preference shares of Rs. 100. each. Cost of issue is Rs. 2 per share, calculate cost of preference capital if these shares are issued:
 - a) at par
 - b) At premium of 10%.
 - c) at discount of 5%.

[P.T.O.]



4. Abhay company has 1,00,000. Equity shares of Rs. 10 each.

From the following information calculate:

- Operating leverage.
- Financial leverage
- Combined leverage.

	Rs.
Sales	40,00,000
Less: Variable cost	<u>28,00,000</u>
Contribution	12,00,000
Less: Fixed Cost	<u>8,00,000</u>
EBIT	4,00,000
Less: Interest on debenture	<u>2,00,000</u>
PBT	2,00,000

5. Ananya Co, is considering an investment proposal to install a new machine. The project will cost Rs. 50,000/-.

The net income before depreciation and tax is as follows:

Year	1	2	3	4	5
NIBDT	10,000	11,000	14,000	15,000	25,000

Evaluate the project using pay back period method.

6. What is dividend policy? Explain the methods of dividend policy.

Part - C

Answer any **Five** questions. Each carries **Five** marks.

(3×15=45)

- Define Financial management. Explain the various functions of financial management.
- Following are the details regarding capital structure of a company.

Sources of capital	Book values	Market value	Specific cost
Debenture	80,000	76,000	10%
Preference shares	20,000	22,000	15%
Equity shares	1,20,000	1,80,000	30%
Retained Earnings	40,000	60,000	15%

You are required to determine the weighted cost of capital using:

- Book value as weights
- Market value as weights.



9. What is Capital Structure? Explain the factors determining capital structure.
10. Ramya company has an investment opportunity costing Rs. 40,000 with the following, expected net cash flows after taxes and before depreciation:

Year	Net Cash flows	P.V factor at 10%
1.	7,000	0.909
2	7,000	0.826
3	7,000	0.751
4	7,000	0.683
5	7,000	0.621
6	8,000	0.564
7	10,000	0.513
8	15,000	0.467
9	10,000	0.424
10	4,000	0.386

Calculate the following:

- Payback period
 - Discounted payback period at 10%
 - NPV at 10%
 - Profitability index at 10%.
11. Following are the details regarding three companies X ltd, Y Ltd and Z ltd.

X ltd	Y ltd	Z ltd
$r = 15\%$	$r = 15\%$	$r = 10\%$
$k_e = 10\%$	$k_e = 10\%$	$k_e = 10\%$
$E = \text{Rs. } 8$	$E = \text{Rs. } 8$	$E = \text{Rs. } 8$

Calculate the value of equity share of each of the company applying walter's model, when dividend payout is

- 50%
 - 75%
 - 25%.
-



23626(New)

B.B.A./B.B.M. VI Semester Degree Examination, September - 2021

INDUSTRIAL RELATIONS

Paper : 6C E-3

(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

Answer up to the Point.

Part - A

Answer any ten questions. Each carries two marks.

(10×2=20)

1. a) What do you mean by organised labour?
- b) Who is a labour?
- c) Write any two characteristics of Indian labour.
- d) Write any two negotiation skills of employee.
- e) What is Industrial Relation?
- f) Define trade union.
- g) What do you mean by collective Bargaining?
- h) Write any two factors affecting Industrial Relation.
- i) What is managing Resistance?
- j) Write any two types of change.
- k) Define organisational Development.
- l) Expand
 - 1) BMS
 - 2) CITU

Part - B

Answer any three Questions. Each carries 5 marks.

(3×5=15)

2. Explain the importance of IR
3. Briefly explain the types of organisational change.
4. Explain the features of collective Bargaining.

[P.T.O.]



(2)

23626(New)

5. Explain the labour movement in India.
6. Write a short note on
 - a) Private sector.
 - b) Public sector.

Part - C

Answer any **Three** questions each carries **15** marks.

(3×15=45)

7. Explain the characteristics of Indian labour.
 8. What is organisational change?
 9. Explain the problem faced by Trade union in India.
 10. Explain the factors affecting Industrial Relation.
 11. Explain the benefits of organisational development.
-



23630New

B.B.A./B.B.M. VI Semester Degree Examination, September - 2021

LABOUR LAWS

Paper : 6.C E-4

(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

Answer upto the point.

Part - A

1. Answer any ten questions. Each carries two marks. (10×2=20)
- What do you mean by worker under the factories Act of 1948.
 - Define the term manufacturing process under factories Act
 - What do you mean by appropriate government under the provident fund Act.
 - Define Accounting year under the payment of Bonus Act of 1965.
 - Define maternity benefit under ESI Act.
 - Define Bonus.
 - Expand ESI
 - State any two objectives of the Industrial employment (Standing orders) Act.
 - What is PF (Provident fund)
 - Define Gratuity.
 - Define sexual Harassment.
 - What do you mean by child labour?

Part - B

Answer any three Questions. Each carries 5 marks.

(3×5=15)

- What are the characteristics of Employees provident fund Act.
- Describe the provisions of the Factories Act of 1948.
- Explain the functions of ESI corporation.
- What are the implications of sexual harassment?
- Write the provision relating to payment of bonus Act.

[P.T.O.]



(2)

23630New

Part - C

Answer any three question. Each question carries 15 marks.

(3×15=45)

7. Explain in detail the characteristics of Gratuity Act of 1972.
8. Describe in detail the features of payment of Bonus Act of 1957.
9. Elaborate the child labour provisions.
10. Explain in detail the salient features of factories Act 1948.
11. Describe the provisions relating to prevention & Prohibition of sexual harassment of women.



23621(New)

B.B.A/B.B.M. VI Semester Degree Examination, September - 2021

GLOBAL MARKETING

Paper : 6.1

(NEW)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates:

Answer Up to the Point

SECTION - A

Answer any **Ten** questions. Each carries 2 marks.

(10×2=20)

1. a) Define International Trade.
- b) State any 2 importance of international trade.
- c) What is Balance of Payment?
- d) What is Foreign exchange Market?
- e) Define spot rate.
- f) What do you mean by convertibility?
- g) Write any 4 functions of export promotion councils.
- h) Define Devaluation.
- i) Expand SAARC APEC EFTA & NAFTA.
- j) Write any 4 objectives of WTO.
- k) What is Swap?
- l) Write any 4 functions of ECGE.

PART - B

Answer any **Three** questions. Each carries 5 marks.

(3×5=15)

2. Differentiate between GATT and WTO.
3. Explain the various functions of EXIM Bank.

[P.T.O.]

23626(New)



B.B.A./B.B.M. VI Semester Degree Examination, September - 2021

INDUSTRIAL RELATIONS

Paper : 6C E-3

(New)

Maximum Marks : 80

Time : 3 Hours

Instructions to Candidates :

Answer up to the Point.

Part - A

(10×2=20)

Answer any ten questions. Each carries two marks.

1. a) What do you mean by organised labour?
- b) Who is a labour?
- c) Write any two characteristics of Indian labour.
- d) Write any two negotiation skills of employee.
- e) What is Industrial Relation?
- f) Define trade union.
- g) What do you mean by collective Bargaining?
- h) Write any two factors affecting Industrial Relation.
- i) What is managing Resistance?
- j) Write any two types of change.
- k) Define organisational Development.
- l) Expand
 - 1) BMS
 - 2) CITU

Part - B

(3×5=15)

Answer any three Questions. Each carries 5 marks.

2. Explain the importance of IR
3. Briefly explain the types of organisational change.
4. Explain the features of collective Bargaining.

[P.T.O.]



23623(New)

B.B.A./B.B.M. VI Semester Degree Examination, September - 2021

BUSINESS ADMINISTRATION

Business Taxation - II

Paper : 6.3

(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

- 1) All the sections are compulsory.
- 2) Show the working notes wherever necessary.
- 3) Simple calculator is allowed to use.

Section - A

Answer any ten of the following. sub-questions. Each carries two marks. (10×2=20)

1. a) What are capital gains?
- b) State the types of assets.
- c) What do you mean by indexed cost of improvement?
- d) What is a dividend?
- e) What is casual income?
- f) Name the types of securities.
- g) Who is called as an individual?
- h) What is Book profit?
- i) Expand PAN and TDS.
- j) What is set-off? Give an example.
- k) What is GST?
- l) What is taxable supply?

[P.T.O.]



Section - B

Answer any three of the following. Each carries five marks.

(3×5=15)

2. From the following information, compute capital gain of Ms. Rashmi for the A.Y. 2020-21

Particulars	Jewellery (Rs.)
Year of purchase	1995-96
Year of sale	2019-20
Cost of purchase	2,00,000
Fair market value (1.4.2001)	3,00,000
Selling expenses	20,000
Sale proceeds	21,27,000

Ms. Rashmi has purchased a residential house costing Rs. 10,53,500 within the specified time frame. The CII for the years 2001-02 and 2019-20 are 100 & 289 respectively. She did not own any other residential house on the date of sale.

3. Ms. Heena furnishes the following information and you are required to compute her income from other sources for the A.Y. 2020-21
- Interest on F.D. with bank Rs. 40,000
 - Salary received as MLA Rs. 10,000 p.m.
 - Daily allowance received as MLA Rs. 4,000 p.m.
 - Gift from father - in - law Rs. 75,000
 - Interest received on tax free debentures of JKM co. Ltd. (Listed) Rs. 18,000.
 - Collection charges of interest Rs.200.



9. From the following profit and loss account of Mrs. Mary Mathew and the information furnished below, compute total income for the A. Y. 2020-21, also calculate tax liability.

P&L A/c for the year ending 31.3.2020

Expenses	Amt. Rs.	Incomes	Amt. Rs.
Salary to staff	20,000	Gross Profit	2,20,000
Shop rent	18,000	Rent from H.P.	35,000
Postage charges	2,000	Dividend from Co.Op.	16,000
GST	4,000	Interest on POSB A/c	2,000
Municipal taxes	3,000	Agriculture income	8,000
Repairs	2,000		
Household exps.	20,000		
Collection Exps.	100		
Donations	2000		
LIC premium	4000		
Fire Insurance	900		
Income tax	8000		
Interest on Capital	12000		
Depreciation	6000		
Net profit	1,79,000		
	<u>2,81,000</u>		<u>2,81,000</u>

Other information:

- Depreciation allowable as per rules Rs. 8,000.
- Municipal taxes and repairs are related to let out house property.
- Collection charges are in respect of dividend.
- Donations are made to the National sports Fund duly set -up.

[P.T.O.]



10. From the following profit & Loss account of a partnership firm for the year ending 31-03-2020, compute total income of the firm for the A.Y. 2020-21.

Particulars	Amt. Rs.	Particulars	Amt. Rs.
Salaries	1,00,000	Gross Profit	3,00,000
Rent & Taxes	40,000	Commission	16,000
Trade expenses	10,000	Income tax refund	24,000
Electricity charges	7,000	Excise suspense	
GST	10,000	received	10,000
Car expenses	28,000	Long-term capital	
Entertainment exps.	10,000	gains	40,000
Repairs	21,000		
Depreciation	24,000		
Net profit	1,40,000		
	<u>3,90,000</u>		<u>3,90,000</u>

Other particulars:

- Salaries include Rs. 40,000 paid to managing partner.
- Rent includes Rs. 20,000 paid to partners for the premises occupied by the firm.
- Rent and taxes include municipal taxes of Rs. 4,000 paid on the premises of partner to be borne by him.
- Repairs include cost of electric motor replaced at a cost of Rs. 10,000.
- Excise suspense was disallowed when debited in the earlier A.Y. 2019-20.



(7)

23623(New)

11. Write a note on:

- a) Models of GST in India.
 - b) Registration process under GST.
-



23621(New)

B.B.A/B.B.M. VI Semester Degree Examination, September - 2021
GLOBAL MARKETING

Paper : 6.1
(NEW)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates:

Answer Up to the Point

SECTION - A

Answer any **Ten** questions. Each carries 2 marks.

(10×2=20)

1. a) Define International Trade.
- b) State any 2 importance of international trade.
- c) What is Balance of Payment?
- d) What is Foreign exchange Market?
- e) Define spot rate.
- f) What do you mean by convertibility?
- g) Write any 4 functions of export promotion councils.
- h) Define Devaluation.
- i) Expand SAARC APEC EFTA & NAFTA.
- j) Write any 4 objectives of WTO.
- k) What is Swap?
- l) Write any 4 functions of ECGE.

PART - B

Answer any **Three** questions. Each carries 5 marks.

(3×5=15)

2. Differentiate between GATT and WTO.
3. Explain the various functions of EXIM Bank.

[P.T.O.]



(2)

23621(New)

4. What are the merits & demerits of fixed exchange rate?
5. Explain the factors influencing Balance of payment.
6. Explain the significance of international trade.

PART - C

Answer any **Three** questions. Each question carries 15 marks.

(3×15=45)

7. Explain in detail the causes and remedies for disequilibrium in BOP.
 8. What is commercial bank? Explain in detail functions of commercial banks.
 9. Explain role of WTO in regulation of international trade.
 10. Write short notes on:
 - a) World trade centre
 - b) Export promotion councils
 - c) SAARC
 11. Explain Modes & reasons of entering in to international trade.
-



8. Ms. Gayatri M.P. gives the following information of her incomes for the P.Y. 2019-20.

- i) Directors sitting fees from different companies. Rs. 84,000.
- ii) Dividend received from foreign company Rs. 20,000
- iii) Dividend on shares of Indian company Rs. 28,000.
- iv) Royalty on a BT text book Rs. 50,000.
- v) Ground rent for letting lands for a mining company Rs. 90,000.
- vi) Income from agriculture in Bhutan Rs. 60,000
- vii) Net amount received on lotteries Rs. 1,40,000.

Her other investments are as follows:

- a) Rs. 1,00,000-8% karnataka Govt. Bonds.
- b) Rs. 2,00,000 - 12% Urban Development Authority Bonds issued by BBMP.
- c) Rs. 1,00,000 - 7% FD in SBI.

She claims the following expenses:

- i) Interest on loan taken for purchasing some of the securities Rs. 17,000.
- ii) Collection charges Rs. 700.
- iii) Expenses on agriculture in Bhutan Rs. 20,000.
- iv) Expenditure for preparing manuscript of text book Rs. 10,000.

Compute the income from other sources of Ms. Gayatri M.P. for the A.Y. 2020-21



(3)

23623(New)

4. From the following information of Ms. Soumya, you are required to compute her gross total income after set-off of losses and carry forward, if any, for the A.Y. 2020-21.
- Income from salary (Computed) Rs. 90,000.
 - Income from house property (LOP) Rs. 30,000.
 - Loss from House property (SOP) Rs. 35,000.
 - Income from Business-x (non-speculative) Rs. 1,00,000.
 - Loss from Business-y (speculative) Rs. 50,000.
 - Short - term capital gain from sale of asset - A Rs. 25,000.
 - Long-term capital loss on sale of asset-B Rs. 50,000.
 - Winnings from lotteries (gross) Rs. 50,000.
5. Explain briefly the different kinds of assessments.
6. Briefly explain the taxable event under GST.

Section - C

Answer any three of the following. Each carries fifteen marks.

(3×15=45)

7. Ms. Ayesha fathima has transferred the following capital assets during the P.Y. 2019-20.

Particulars	House -I (Rs.)	House - II (Rs.)
Date of purchase	01.05.1977	01.12.1980
Cost of acquisition	1,90,000	2,50,000
Fair market value (1.4.2001)	1,75,000	3,50,000
Cost of improvement (2004-05)	56,500	79,100
Sale proceeds	7,45,600	12,99,800
Selling expenses	3,000	5,000

The cost of inflation indices for the financial years 2001-02, 2004-05 and 2019-20 were 100, 113 and 289 respectively. Compute her taxable capital gains for the A.Y. 2020-21.

[P.T.O.]



13636

B.B.A./B.B.M. VI - Semester Degree Examination, May - 2018

VI

MANAGEMENT

Industrial Relations

Paper - 6.C - E-3

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

- 1) Answer to the point
- 2) Part - C : is Compulsory.

Part - A

1. Answer any **Ten** of the following :

(10×2=20)

- a. What do you mean by organized labour?
- b. Expand CITU and AITUC.
- c. Define Industrial Relations.
- d. State any two benefits of O.D.
- e. State any two characteristics of Indian Labour.
- f. What is collective bargaining?
- g. Write any two features of Indian Trade Union.
- h. State any two objectives of ILO.
- i. What do you mean by grievance?
- j. Define organizational development.
- k. What is Resistance to change?
- l. What do you mean by Negotiation skills?

[P.T.O]

IDE

**Part - B**

Answer any **five** of the following :

(5×8=40)

2. Explain the characteristics of Indian labour.
3. Explain the functions of Trade Union.
4. Discuss the various approaches to Industrial relations.
5. What do you mean by Employees resistance to change? and how do you manage resistance to change?
6. What is organisational development? Explain the objectives of O.D.
7. What is collective bargaining? Discuss the benefits.
8. Write short note on :
 - a) ILO
 - b) AITUC.

Part - C

9. Case study. (Compulsory)

(1×15=15)

A multinational company specialized in food processing has been operating in India for about 3 decades. The company has recently decided to expand its production. It was decided to shift the factory to a new location about 20 kms. away from its present site. As the workers transferred to the new site were living in town, the union demanded an increase of Rs. 60 per month in the salary, but the company offered to give Rs. 25/- only to cover the transport cost,

In this regard workers protested and went for go slow tactics pressurizing the management. The management got angry and charge sheeted some of the trade union leaders and suspended them pending enquiry.

Questions :

- 1) Analyze the case given above and elucidate the problem and causes.
 - 2) As a H.R. manager of this company how would you resolve the problem?
-

B.B.A./B.B.M. VI - Semester Degree Examination, May - 2018

MANAGEMENT

Paper - 6.C - A.4 : Labour Law

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

- 1) Answer to the point
- 2) Part - C is compulsory.

Part - A

1. Answer any Ten each carries two marks.

(10×2=20)

- a. What do you mean by layoff?
- b. What is disputes?
- c. Define Dependent under the ESI Act, 1948.
- d. What is public utility service.
- e. Write any two features of Bonus Act.
- f. Define maternity benefit under ESI Act.
- g. Define Industry.
- h. What is the contribution of Employer to the provident fund of employees?
- i. Define employer under factories Act 1948.
- j. What is collective Bargaining.
- k. Write any two duties of Trade union.
- l. Expand ESI

[P.T.O]



Part - B

Answer any **five** of the following :

(5×8=40)

2. Explain briefly the provisions for “health” and “welfare” under the factories Act, 1948.
3. What is Gratuity Act 1972? Explain the features of Gratuity Act of 1972.
4. Write a note on shops and Establishment Act.
5. What are the special features of the Industrial employment (standing order) Act of 1946?
6. Discuss the Importance of Trade Union.
7. Write a note on
 - 1) Layoff
 - 2) Lock out
 - 3) Strike
8. Explain the features of Bonus Act.

Time :

Instruc

1

2

1. Ans:

a)

b)

c)

d)

e)

f)

h)

i)

j) I

k) V

l) V

Part - C

(Compulsory)

(1×15=15)

9. Explain Factories Act, 1948.

BBA/BBM VI Semester Degree Examination, May - 2018

MANAGEMENT

Investment Decision And Project Management

Paper - 6 B E - 3

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

- 1) Answer to the point
- 2) Write working note wherever necessary.

Section - A

1. Answer any TEN of the following :

(10×2=20)

- a. What is IRR?
- b. What is project Management?
- c. What is SWOT analysis?
- d. What is benefit cost ratio?
- e. What is work schedule?
- f. Give the meaning of discounted pay back period.
- g. What is product mix?
- h. What is time value of money?
- i. What is project control?
- j. What is plant capacity?
- k. What is sample survey?
- l. What is time series analysis?

P.T.O



(2)

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Section - B

(5×8=40)

Answer any FIVE of the following :

2. Explain in brief the form of project organisation.
3. Explain the steps of capital Budgeting.
4. What is Demand forecasting? Explain the methods of demand forecasting.
5. Explain the different types of projects.
6. What are the human aspects of project management?
7. A Co. has to select one of the following two projects.

Cash flow is as under :

Year	Project X	Project Y
0	11,000	10,000
1	6,000	1,000
2	2,000	1,000
3	1,000	2,000
4	5,000	10,000

Calculate payback period.

8. Explain the advantages and disadvantages of ARR.

Section - C

(Compulsory)

(1×15=15)

9. B & B company limited is considering the purchase of machine. Two machines X and Y are available Each costing Rs. 1,00,000 in comparing the profitability of these machines. The discount rate of 10% is to distribute. Earning after taxation are as follows :

Year	Machine A cash inflow	Machine B cash inflow
1	30,000	10,000
2	40,000	30,000
3	50,000	40,000



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B.B.A./B.B.M. VI - Semester Degree Examination, May - 2018

MANAGEMENT

Financial Management

Paper - 6.B-E-4

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

- 1) Part - C (compulsory)
- 2) Write working notes wherever necessary.

PART - A

1. Answer any **TEN** questions. Each carries **TWO** marks.

(10×2=20)

- a. What is wealth maximization?
- b. What is capital structure?
- c. What is NPV?
- d. What is dividend policy?
- e. What is specific cost?
- f. What is contribution?
- g. What is profitability index method?
- h. Expand EAT & CFAT
- i. What is capital?
- j. What is combined leverage?
- k. Write the formula for Earning per share.
- l. How do you calculate PBP?

[P.T.O]



(2)

13633



PART - B

(5×8=40)

Answer any **FIVE** questions, each carries 8 marks.

2. Explain BCG growth - share Matrix.
3. Explain Strategic types. Explain process for Evaluation and Control.
4. Explain strategic decision making process.
5. What is control Explain types of control.
6. Explain value chain Analysis.
- 7: Explain implementation of developing activities for budget programs and procedure.
8. Explain in detail Environmental scanning.

Time

1.

PART - C

(3×5=15)

(Compulsory)

9. Write a short note on the following.
 - a) Sources of revenue for NFP organisation.
 - b) Re-Engineering strategy.
 - c) Role of forecasting in Strategic Business Management.

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BBA/BBM VI Semester Degree Examination, May 2018

E-BUSINESS

Paper - 6.2

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

1. **PART-A : Answer any TEN of the following.**
2. **PART-B : Answer any FIVE of the following.**
3. **PART-C : Compulsory.**

PART-A

1. Answer any TEN of the followings

(10 × 2 = 20)

- a) Define Supply Chain Management.
- b) What is E-Marketing.
- c) What is Digital Signature.
- d) How you can differentiate E-Commerce from E-business.
- e) Define B2G.
- f) What is ERP.
- g) Define ECRM.
- h) Define Extranet with Example.
- i) Write any two entrepreneur names, who pioneers in India from pure E-business Segment ?
- j) Define E-Commerce.
- k) Expand OLTP.
- l) Write any two features of CRM.

PART - B

Answer any FIVE of the followings.

(5 × 8 = 40)

2. Write the nature and Scope of E-business.
3. Write a short note on E-finance.

P.T.O



(2)

13632

4. Write down the advantages of CRM in E-business.
5. Write the difference between E-Commerce and E-business.
6. Explain the basic components of supply chain management.
7. Explain E-business design, Planning and development.
8. Explain the benefits of E-business.

PART - C

Compulsory:

(2 x 7 1/2 = 15)

9. Write a short note of the followings.
 - a) Information technology leads to E-business.
 - b) Enterprises resource Planning.

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BBA/BBM VI Semester Degree Examination, April / May - 2019

MANAGEMENT
(Industrial Relations)
PAPER - 6-C E-3

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

1. Answer to the point
2. Part-C is compulsory

Part-A

1. Answer any **TEN** questions. Each question carries two marks (10×2=20)
 - a) State any two characteristics of Indian labour.
 - b) What do you mean by unorganized labour?
 - c) What is organizational development?
 - d) State any two objectives of ILO.
 - e) What do you mean by Industrial Relation?
 - f) Define trade Union.
 - g) Expand INTUC and CITU.
 - h) What do you mean by negotiation skills?
 - i) Write any two problems of trade union.
 - j) What is co-operative sector?
 - k) What are the differences between organized and unorganized labour?
 - l) What do you mean by collective bargaining?

[P.T.O.]

IDENT



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Part-B

Answer any **Five** Questions

(5×8=40)

2. Explain the process of change.
3. Write notes on labor movement in India.
4. What is collective bargaining and discuss the benefits?
5. Explain the benefits of O.D.
6. Explain the functions of trade union.
7. Explain the characteristics of Indian labour.
8. Explain the characteristics of Industrial Relation.

Part-C

Compulsory

(3×5=15)

9. Write a short note on
 - a) Private sector
 - b) Unorganized sector
 - c) Negotiation skills
-

**BBA/BBM VI Semester Degree Examination April/May 2019****MANAGEMENT****Labour Laws****PAPER -6.C - E.4**

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

1. Answer to the point.
2. Part - C is compulsory.

PART - A

1. Answer any TEN questions. Each question carries two marks. (10×2=20)
 - a) Define Award.
 - b) Define Appellate authority.
 - c) Who is an Authorised officer?
 - d) Define maternity Benefit under E.S.I Act.
 - e) Define worker.
 - f) What do you mean by exempted establishments?
 - g) Define Bonus.
 - h) What is Public Utility Service?
 - i) What is contribution of employees to Provident fund of employee?
 - j) Define commercial establishment.
 - k) What is industrial disputes?
 - l) What is lock-out?

[P.T.O.]



(2)

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PART -B

Answer any **FIVE** .Each carries eight marks.

(5×8=40)

2. Explain the functions of industrial tribunals.
3. Write a note on Employment standing order Act 1946.
4. Explain the features of Gratuity Act 1972.
5. Explain the significance of shops and establishments.
6. Explain the features of Payment of Bonus Act, 1951
7. Explain the powers and functions of E.S.I Corporation.
8. Write a note on
 1. Strike
 2. Factories Act, 1948.

PART -C

(COMPULSORY)

(1×15=15)

9. Explain in detail Provident Fund.

Time

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Section - BAnswer any **FIVE** of the following :

(5×8=40)

2. Explain briefly essential pre-requisites of a successful project implementation.
3. What are advantages and disadvantages of ARR?
4. What aspects are considered in technical analysis?
5. Explain:
 - a) Project Control
 - b) Project Planning
6. What are different methods of Demand Forecasting?
7. Explain different types of project.
8. M R K Company has given three investment proposals. If the cost of capital is 10% based on the information given below rank them on the basis of profitability index.

After Tax Cash Flows

Year	Project A (Rs)	Project B (Rs)	Project C (Rs)
0	1,00,000	3,00,000	2,00,000
1	30,000	66,000	70,000
2	33,000	1,10,000	70,000
3	44,000	1,30,000	70,000
4	44,000	1,80,000	70,000

Section - C

(Compulsory)

(1×15=15)

9. Vinu Company Ltd, are planning to investment in a project costing Rs. 80,00,000. The use of the project is Five years with zero salvage value straight line method of charging depreciation is followed. The tax rate is 50 %. The expected cash flows before tax are as follows:

Year	CFBT (RS)
1	16,00,000
2	24,00,000
3	32,00,000
4	32,00,000
5	40,00,000

[P.T.O.]



You are required to determine the following.

- a) Pay Back Period (P B P)
- b) Internal Rate of Return (I R R)
- c) Net present value at 12% discount rate.
- d) Average Rate of Return (A R R)
- e) Profitability index at 12% discount rate.

(5×8=40)
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B.B.A./B.B.M. VI Semester Degree Examination, April/May - 2019

MANAGEMENT

Strategic Business Management

Paper - 6.3

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

Part-C is Compulsory.

PART - A

1. Answer any TEN of the following.

(10×2=20)

- a) What do you mean by Strategic Business Management?
- b) Give meaning of Implementation.
- c) Expand VCA, BCG.
- d) What do you mean by Reactor?
- e) Give meaning of hurdle rate.
- f) Name any two NFP organisations.
- g) What is synergy?
- h) What do you mean by growth strategy?
- i) What is Re-Engineering?
- j) Give meaning of Plan.
- k) What are In-bond logistic?
- l) What do you mean by Mergers?

[P.T.O.]



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B.B.A/B.B.M VI Semester Degree Examination, April/May - 2019

MANAGEMENT

E-Business

Paper - 6.2

15)

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

1. Part-A Answer any **Ten** of the following.
2. Part-B Answer any **Five** of the following.
2. Part-C is Compulsory.

PART - A

1. Answer any **TEN** of the following.

(10×2=20)

- a) Define E-Business?
- b) Expand: RTGS, BHIM.
- c) What is Intranet with example?
- d) Define selling chain Management.
- e) Define E-Finance.
- f) What are the elements of C R M?
- g) Write the types of E-Commerce?
- h) What do you mean Human Interface?
- i) Write any four benefits of E-marketing?
- j) Write any two de-merits of E-Business.
- k) What do you mean excellence in E-Business?
- l) What do you mean IT with E-Business?

[P.T.O.]

B.B.A/B.B.M VI Semester Degree Examination, April/May - 2019**MANAGEMENT****Global Marketing****Paper - 6.1**

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

1. Answer to the point.
2. Part-C is Compulsory.

PART - A

1. Answer any **TEN** questions each carries **2** marks.

(10×2=20)

- a) What do you mean by Foreign Exchange?
- b) State any two importance of international trade.
- c) Define trade blocks.
- d) What is disequilibrium balance of payment?
- e) What do you mean by Privatisation?
- f) Define Exchange Rate.
- g) Expand EFTA and NAFTA.
- h) Which are the member countries of SAARC.
- i) Write any four functions of export Promotion Councils.
- j) What does ECGC do?
- k) What is irrevocable letter of credit?
- l) What do you mean by EXIM Policy?

[P.T.O.]



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13631

PART - B

(5×8=40)

Answer any **FIVE** questions each carries **8** marks.

2. What are the implications of convertibility of the rupee in an economy.
3. What are the advantages and disadvantages of Flexible exchange rate?
4. Explain the salient features of Recent EXIM Policy.
5. Explain the functions of Commercial bank.
6. What is BOP? Explain the components of BOP.
7. Explain Objectives and organisation structure of European Union.
8. Explain the export procedure.

PART - C

(1×15=15)

(Compulsory)

9. Discuss the role of WTO in international trade and explain difference between GATT and WTO.



Calculate :

- a) Operating leverage
 b) Financial leverage
 c) Combined leverage
8. A company plans to issue 2000 new equity shares of Rs. 100 each at par. The floating cost expected to be 5% of share price. The company pays dividend Rs. 10/-, per share initially and the growth in dividend is 5%.
- a) Compute cost of new issue of equity shares.
 b) If current market price of equity share is Rs. 160.
 Calculate cost of equity shares.

PART-C

(Compulsory)

(1×15=15)

9. Shree limited is process to undertake an investment proposal to purchase a machine costing Rs. 2,50,000/-. The machine has a life expected of 5 years: and no salvage value the company's tax rate is 40%. The firm uses straight line method for providing depreciation. The estimated cash flow before tax after depreciation (CFBT) from the machine are as follows.

Year	CFBT
1	60,000
2	70,000
3	90,000
4	100000
5	150000

Calculate

- 1) Payback period
 2) ARR
 3) NPV

You may use the following table.

Year	1	2	3	4	5
PV @ 10%	0.909	0.826	0.751	0.683	0.621

[P.T.O



PART - B

Answer any FIVE questions. Each carries Eight marks.

(5×8=40)

2. Explain the significance of capital Budgeting.
3. What is capital structure? Explain the factors determining capital structure.
4. Explain the different types of cost of capital.
5. Following are the details regarding capital structure of a company.

Sources of capital	Book Value	Market Value	Specific cost
Debenture	80000	76000	10%
Preference shares	20000	22000	15%
Equity shares	120000	180000	30%
Retained Earnings	40000	60000	15%

You are required to determine the weighted cost of capital using.

1. Book value as weights
 2. Market value as weights.
6. A company issued preference share capital of Rs. 500000 by issue of 10% preference shares of Rs. 10 each calculate preference shares.
- a) at par
 - b) at premium 10%
 - c) at Discount 10%
7. From the following data of two company A and B for the year 31 Dec 2015.

Particular	Company A	Company B
Sales	45000	960000
Less : Variable	30000	72000
Contribution	15000	888000
less : Fixed cost	12000	20000
EBIT	3000	868000
Less : Interest	2000	3000
PBT	1000	865000
Less : Tax 35%	350	302750
	650	562250



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B.B.A./B.B.M. VI Semester Degree Examination, April/May - 2019

MANAGEMENT

Investment Decisions and Project Management

Paper - 6.B - E.3

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

1. Answer to the point
2. Write working note wherever necessary

Section- A

1. Answer any **TEN** of the following. (10×2=20)
- a) What is Project Management?
 - b) What is Market Survey?
 - c) What are means of Finance?
 - d) What is Payback Period?
 - e) What is Cash Flow Statement?
 - f) What is Investment?
 - g) What is Moving average Method?
 - h) What is time value of money?
 - i) What do you mean by Preliminary Screening?
 - j) Expand NPV, ROT, ARR, IRR.
 - k) What do you mean by Corporate Appraisal?
 - l) What is Delphi Method?

[P.T.O.]



4	30,000	60,000
5	20,000	40,000

You are also given the following data :

Year	P V of 10% ..
1	0.909
2	0.826
3	0.751
4	0.683
5	0.621

Evaluate the proposals using :

- 1) PBP
- 2) ARR
- 3) NPV
- 4) Profitability Index.

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BBA/BBM VI Semester Degree Examination, April/May - 2019

MANAGEMENT

Financial Management

PAPER - 6.B-E4

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates:

1. Part C is compulsory
2. Write working notes whenever necessary
3. Simple calculators are allowed

Part-A

I. Answer any **Ten** questions each carries two marks

(10×2=20)

- a) What is Finance?
- b) What is cost of capital?
- c) What is ARR?
- d) What is cost of debt?
- e) What is operating leverages?
- f) What is optimum capital structure?
- g) What is pay-out ratio?
- h) Company issues 12% debentures tax rate is 50%. What is cost of debt?
- i) What is profit maximization?
- j) What is financial management?
- k) What is capital budgeting?
- l) What is average cost?

[P.T.O.]



Part-B

(5×8=40)

Answer any **Five** questions

2. Explain objectives of Financial Management.
3. What is dividend? Explain types of dividend policy
4. Compute WACC of Nidhi Co. Ltd under

- a) Book value
- b) Market value

From the following Informations

Sources	Bookvalue	Market value	cost
Debentures	80000	76000	10%
Pref-shares	20000	22000	15%
Equity shares	120000	180000	30%
Retained earnings	40000	60000	15%

5. Calculate NPV and BCR at 10% from the following Information

Year	Project A	Project B	p.u at 10%
0	100000	300000	----
1	30000	66000	0.909
2	33000	110000	0.826
3	44000	130000	0.751
4	44000	180000	0.683

6. A company raised pref-Share capital of Rs 5,00,000 by issue of 10% pref share of Rs. each. Calculate the cost of pref-share when they are issued

- a) at par
- b) at 10% premium
- c) at 10% discount



7. From the following data compute

- (5×8=40)
- Financial leverage
 - Operating leverage
 - Combined leverage

Particulars	Company A	Company B
Sales	20,00,000	30,00,000
Variable cost	40% of sales	30% of sales
Fixed cost	5,00,000	7,00,000
Interest	1,00,000	125000

8. M/s Shlok Co. Ltd has a equity share capital of Rs.500000 divided into shares of Rs.10 each. The management is planning to raise another Rs.250000 to finance for expansion and following alternatives

- Issue of 25000 equity shares of Rs. 10 each
- Issue of 25000 12% pref-shares of Rs.10 each
- Issue of 10% debentures of Rs.250000

The company's EBIT is Rs.200000 and Tax rate is 50%

Calculate EPS each plan and comment

Part-C

(Compulsory)

(1×15=15)

9. M/s SN co. Ltd are planning to invest in a project costing Rs.10,00,000. The expected cash inflows are as follows.

Year	Cash in flows	p.u at 10%
1	200000	0.909
2	400000	0.826
3	665000	0.751
4	930000	0.683
5.	13,35,000	0.621

[P.T.O.]

(4)



You are required to calculate the following

- a) Pay back period
 - b) Accounting Rate of Return
 - c) Net present value at 10%
 - d) Benefit cost ratio at 10%
 - e) Internal rate of return at 12%
-



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B.B.A./B.B.M. VI Semester Degree Examination, September - 2020

MANAGEMENT

E - Business

Paper : 6.2

Time : 3 Hours

Maximum Marks : 75

Instructions to Candidates

PART C is compulsory.

PART - A

Answer any TEN of the following.

(10×2=20)

- 1) a) What is E-Marketing?
- b) Write any Two merits of E-Business.
- c) What is E-Banking?
- d) What is ERP?
- e) What is E-Distribution?
- f) What is Inventory management?
- g) Write any Two advantages of B2B.
- h) What is E-Services?
- i) What is datawarehouse?
- j) What is event notification?
- k) What is Information Technology?
- l) Expand : NEFT, OLTP.

PART - B

Answer any FIVE of the following.

(5×8=40)

- 2) Explain the advantages of E-Finance.
- 3) Explain the CRM building blocks.
- 4) Explain the difference between B2B and B2C.
- 5) Explain the advantages and disadvantages of E-Marketing.
- 6) Explain the components of supply chain management.

[P.T.O.]



(2)

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- 7) Write a short note on information Technology of E-Business.
- 8) Explain the benefits of CRM for E-Business.

PART - C

Compulsory

(2×7½=15)

- 9) a) Draft a Biography of legendary tycon from E-Business Segment.
b) Explain the E-Business design, planning and development.
-



23625New

B.B.A./B.B.M. VI Semester Degree Examination, October - 2021

INVESTMENT MANAGEMENT

Paper : 6B E-3

(New)

Time : 3 Hours

Maximum Marks : 80

Instructions to Candidates :

Answer up to the mark

Part - A

Answer any ten of the following.

(10×2=20)

1. a) State any two advantages of Investment in Gold and Silver.
- b) State any two differences between investment and speculation.
- c) State any two objectives of investment.
- d) State any two advantages of investing in life Insurance schemes.
- e) Mention any two sources of financial information.
- f) Mention types of Trend in Technical analysis.
- g) What is systematic risk?
- h) Write meaning of mutual fund.
- i) Expand EIC analysis.
- j) What do you mean by Industry analysis.
- k) Mention various levels of market efficiency.
- l) State any two forms of post office investment.

Part - B

Answer any three of the following:

(3×5=15)

2. Briefly explain the investment process.
3. Distinguish between Investment and gambling.
4. Briefly explain the various types of risks.
5. Bring out the differences between Fundamental Analysis and Technical Analysis.
6. Write a note on company analysis.

[P.T.O.]